# Benefits to Suppliers



## An Electronic Enabler

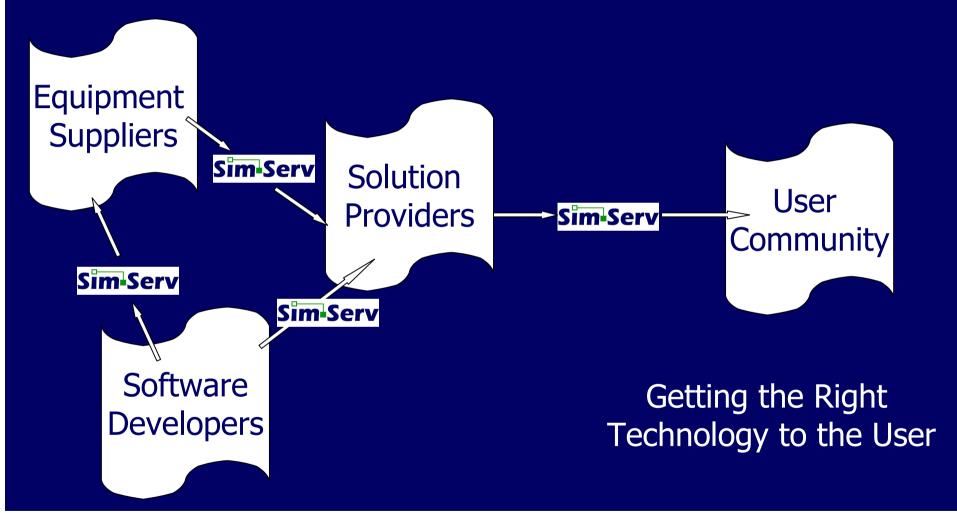


Sim-Serv

Focusing on

**Applications Needs** 

## Making the Right Connections





#### Sim-Serv

A Facilitating Network

Achieving Connectivities

Contributing Knowledge & Service



## Connectivities

Software Developers/Sellers

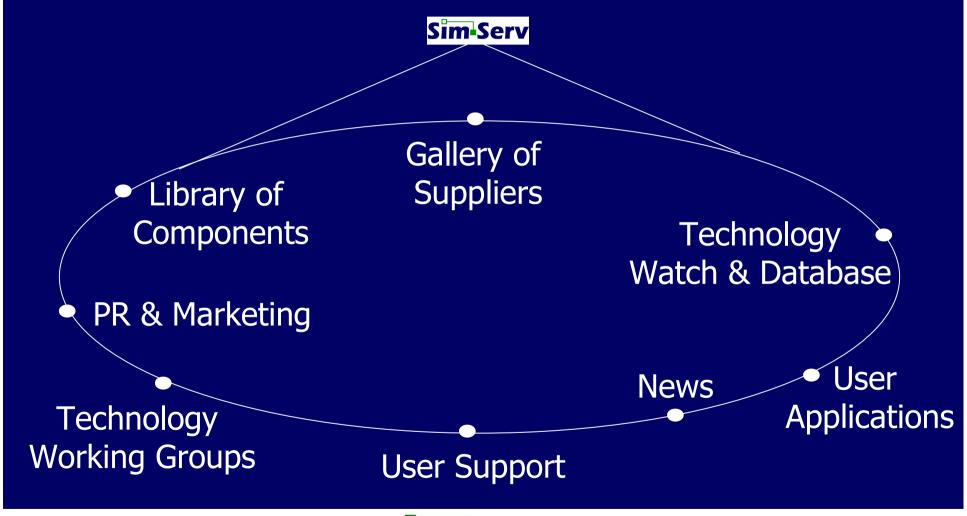
End Users

Applications Consultants

Technology Advisors Equipment Suppliers

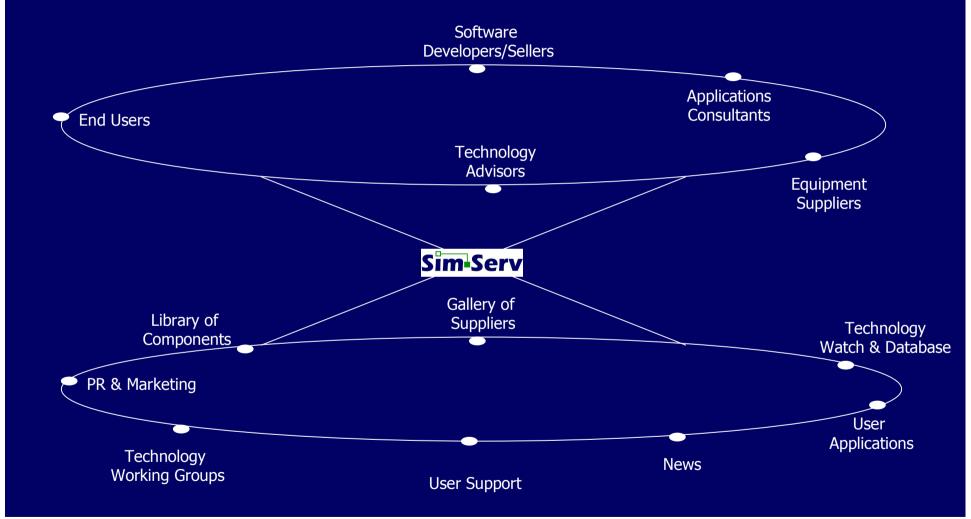


## Knowledge & Services





## A Facilitating Electronic Network





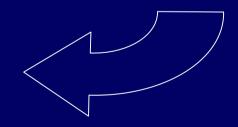
#### Benefits Sim-Serv Gallery of Library of **Suppliers** Components Technology Watch & Database PR & Marketing User News **Applications Technology Working Groups User Support** Sim-Serv

Sim-Serv Applications Awareness



Integrated Solutions & Complementary Services

- Software Developers
- Applications Consultants
- Technology Advisers
- End Users





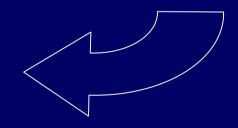
#### Benefits Sim-Serv Gallery of Library of **Suppliers** Components Technology Watch & Database PR & Marketing User News **Applications Technology Working Groups User Support** Sim-Serv

Sim-Serv Newsletter & Database



Technical & Commercial Competitive Information

- Software Developers
- Applications Consultants
- Technology Advisers
- End Users





#### Benefits Sim-Serv Gallery of **Suppliers** Library of Components Technology Watch & Database PR & Marketing User News **Applications Technology Working Groups User Support**



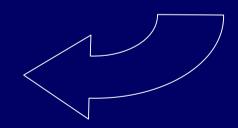
Sim-Serv User Support



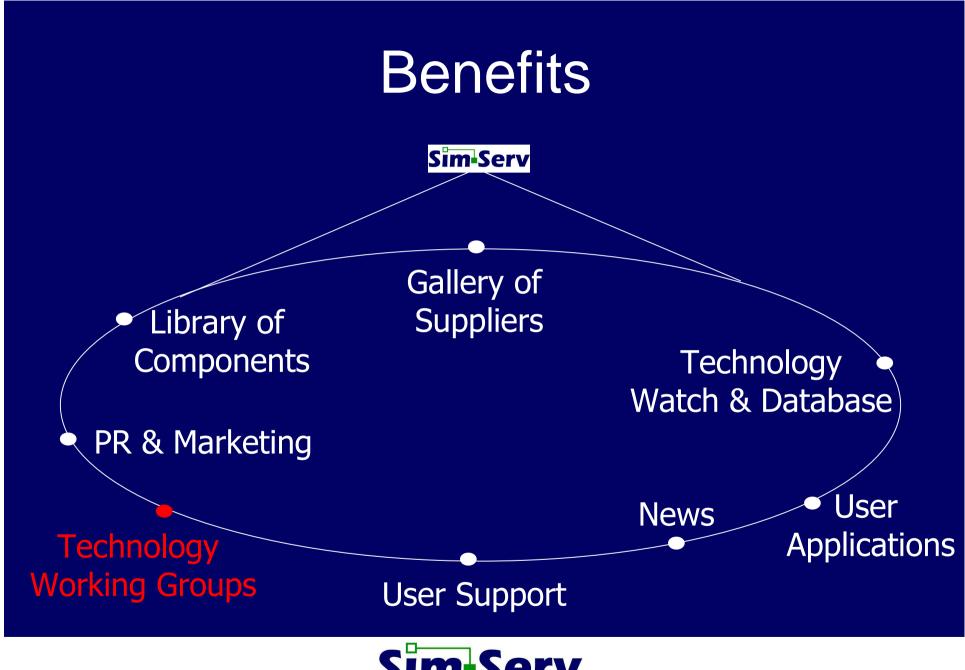
Range of Services From:

- Self-Evaluation Tools
- To Project Management

- Software Developers
- Applications Consultants
- Technology Advisers
- End Users







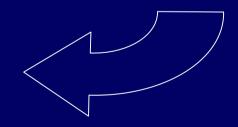


EU – Supported Working Groups



- Common Standards
- Platforms
- •Interface Conventions

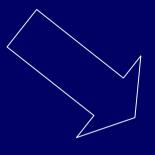
- Software Developers
- Equipment Suppliers



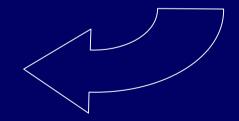


#### Benefits Sim-Serv Gallery of Library of **Suppliers** Components Technology Watch & Database PR & Marketing User News **Applications Technology Working Groups User Support** Sim-Serv

Active Sim-Serv Presence in Market Place



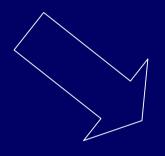
- User Awareness
- •Sim-Serv Branding with Suite of Products
- Commercial Opportunities
- Member Promotion
- Member Press Releases
- Software Developers
- Equipment Suppliers
- Applications Consultants





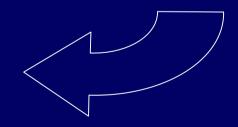
#### Benefits Sim-Serv Gallery of **Suppliers** Library of Components Technology Watch & Database PR & Marketing User News **Applications Technology Working Groups User Support** Sim-Serv

Library of Components in Compatible Format

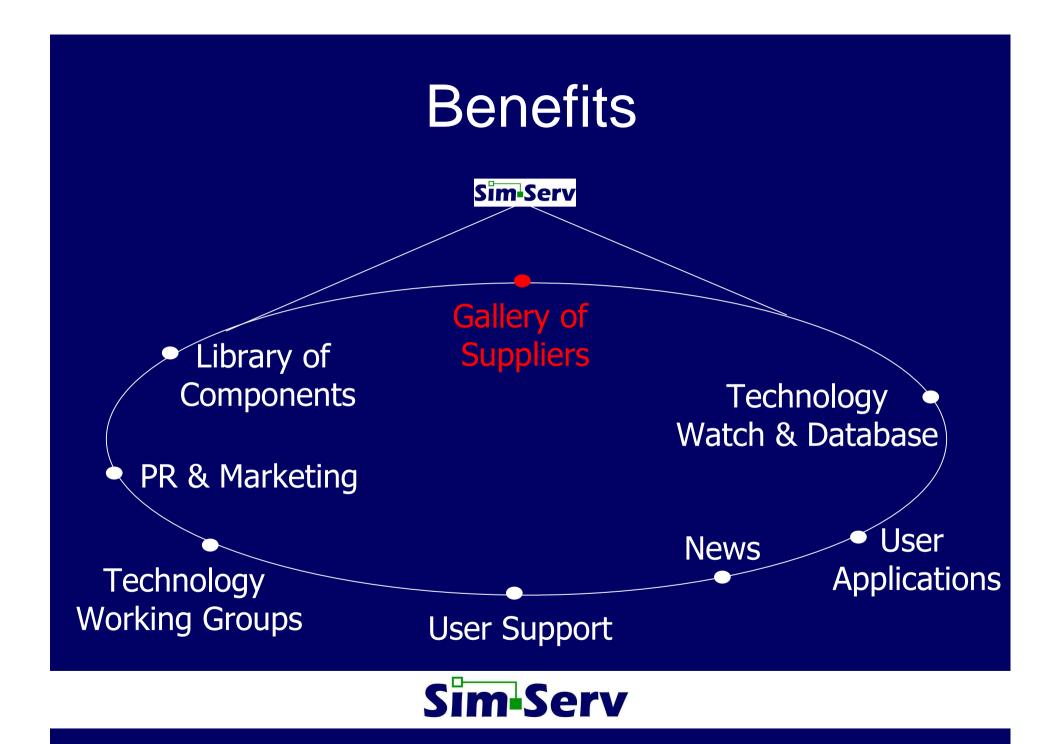


Easy model building with well-developed equipment definitions

- Applications Consultants
- Equipment Suppliers
- End Users





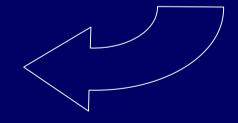


**Gallery of Suppliers** 



Access to Best Technology from Properly Matched Suppliers

- Applications Consultants
- End Users



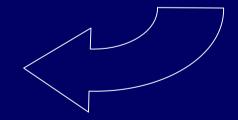


#### Benefits Sim-Serv Gallery of **Suppliers** Library of Components **Technology** Watch & Database PR & Marketing User News **Applications Technology** Working Groups **User Support** Sim-Serv

Best Technology Identified Independently by Sim-Serv. Latest Developments Monitored & Assessed.



- Independent Judgement & Evaluation
- Confident Investment in Latest Technology
- Attracts End-User Involvement
- Applications Consultants
- End Users
- Technology Advisers





## In Summary....

#### Sim-Serv Electronic Networking

- User-Supplier Alignment
- Fast Effective Service
- g Branded Products with Sales Appeal
- One-Stop Shop for Busy Users

